

Message Text

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50/43

ACTION EB-11

INFO OCT-01 CIAE-00 TRSE-00 DODE-00 NSAE-00 RSC-01 AEC-11

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EXCON

C O R R E C T E D COPY (FOR MRN 2030 VICE 2023)

E.O. 11652: N/A

TAGS: BEXP, CZ

SUBJECT: EXPORT LICENSES FOR SINGER AND PERTEC COMPUTERS OT CZECH-
OSLOVAKIA

REF: PRAGUE 2023

1. FURTHER TO REFTEL, EMBASSY HAS AGAIN BEEN APPROACHED BY
FEDERAL MINISTRY OF FOREIGN TRADE AND REPRESENTATIVES U.S.
COMPUTER MANUFACTURERS FOR SUPPORT IN EXPEDITING EXPORT CLEARANCE
FOR SALE OF U.S. COMPUTERS TO REPLACE EQUIPMENT LOST IN MAJOR
FIRE REPORTED PRAGUE 1973. WITHIN NEXT FEW DAYS, COMMERCE MAY
EXPECT RECEIVE LICENSE REQUESTS FOR FOLLOWING COMPUTERS:

A. SINGER CORPORATION- "SINGER 10" SYSTEM TO BE
PURCHASED AND USED BY KOVO FOREIGN TRADE CORPORATION. WILL REPLACE
PREVIOUSLY LICENSED "SINGER 10" DESTROYED
IN FIRE.

B. PERTEC CORPORATION, SANTA ANA, CALIFORNIA - FOUR "SYSTEM
2000" UNITS TO BE PURCHASED BY KOVO ON BEHALF FOREIGN TRADE
EDP CENTER. FOR USE BY KOVO, MOTOKOV, CENTROTUX, AND KOOSPOL
FORIEGN TRADE COMPANIES TO REPLACE EQUIPMENT LOST IN FIRE.

2. EMBASSY RECOGNIZES NECESSITY FOR CAREFUL CONSIDERATION OF
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EXPORT LEICNSE REQUESTS FOR COMPUTER SYSTEMS, BUT WISHES TO POINT

OUT THAT URGENCY INVOLVED IN REPLACEMENT OF EQUIPMENT LOST IN
FIRE REPRESENTS MAJOR TRADE POTENTIAL AS WELL AS SIGNIFICANT
OPPORTUNITY FOR DEMONSTRATION OF GOOD WILL AND GOOD FAITH BY U.S.
FOREIGN COMPETITION FOR REPLACEMENT CONTACTS IS ALREADY VERY
ACTIVE, BUT WE HOPE THAT APPLICATIONS FOR U.S. EXPORT CLEARANCE
CAN RECEIVE EXCEPTIONALLY EXPEDITIOUS
CONSIDERATION.
PERRY

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